

# A little history



Pinweld is an innovative technology start up working in the field of plastic welding. Supported by an Innovate UK SMART grant we developed our patented novel welding equipment together with our partners & some invaluable guidance.













Pinweld 05/2023



# So what is Pinweld?

The ability to accurately & reliably join semi-crystalline thermoplastic mouldings without using fillers, fixings, adhesives or even much energy...

## ... for the first time

You know, the stuff they make wheelie bins from. *Plus* bumpers, boats, masks, furniture, pipes, ducting, signs, planters, panels, boxes & much, much more



# So what is Pinweld?

Some comments as we engaged with people & press on the project :

"a sewing machine for plastics"

"the opposite of a jigsaw"

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## Problem

## Market gap

Few, if any, products on the market help repairers create a fast, reliable & sturdy repair for sheet PP based plastic products

## Target audience

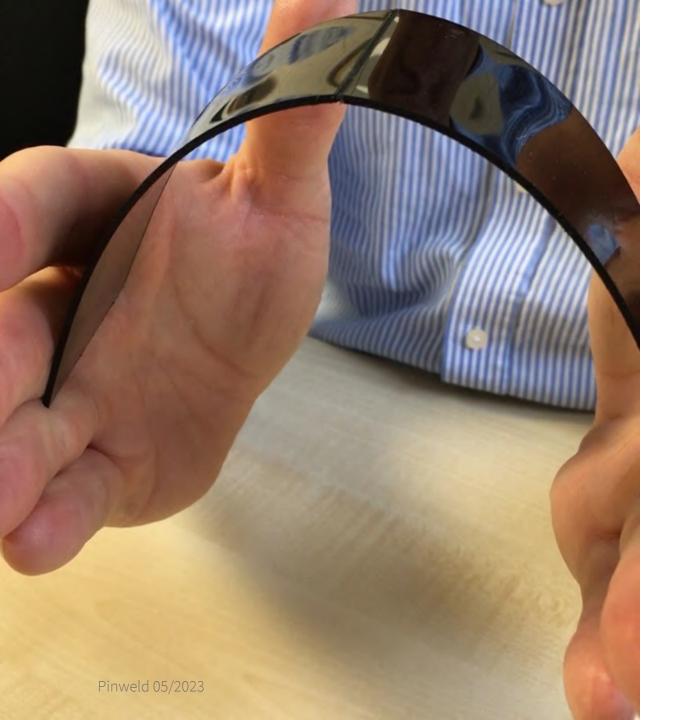
Automotive bodywork repairer market valued at £20m in 2018

#### Costs

Escalating costs, commercial & societal pressure to change

#### External forces

Increasing use of sensory electronics & variable recycled material content look set to outpace repair attempts



## Solution

## Close the gap

A right-first-time repair gives repairers & customers options. No other technology on the market offers the same features

## Target audience

Insurer led & independent automotive bodywork repairers

## Savings

A return on investment measured in weeks. Reduction in replacement parts, packaging, transport & recycling

### Intuitive in use

Simple design giving repairers the safe, low energy, market specific solution they need

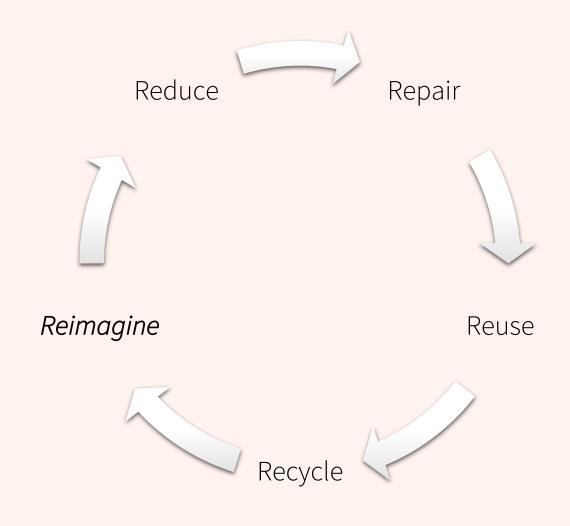
# New possibilities

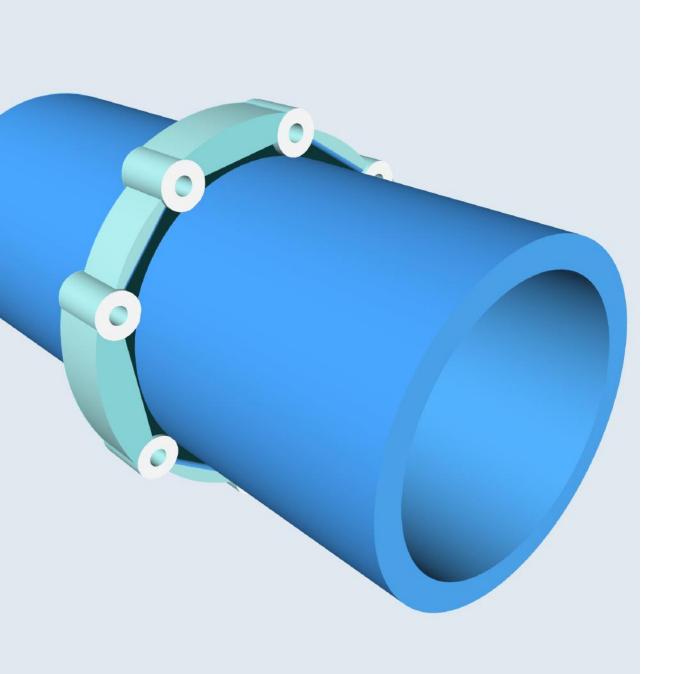
### Reimagine

If the joint isn't required for maintainability & is really just a legacy feature of previous design limitations, why not weld it?

#### Benefits

- No seals, sealants, fastenings or clamps no leaks
- Less material (no shoulder) promotes lightweighting
- Modular construction & Mass Customisation opportunities
- Enhanced repair options extends usable service life
- Homogenous assemblies promote EOL recycling
- Single pass customer-ready weld path
- An automated low-energy process





## Current research

## Water pipe jointing

The goal of leak-free installation of new water distribution networks to address currently unsustainable leakage levels

### Target audience

UK Water distribution companies & export opportunities

## Support

2<sup>nd</sup> Innovate UK grant to develop the AI controls with TWI, ATS Global, Lancaster University & notable other partners

#### Benefits

Improved pipe joint quality by removing equipment errors & contamination at source during installation



## Current research

#### Automated manufacture

To compliment modular manufacture & FDM (3D Printing) techniques for fast, short-run / high-value applications

### Target audience

Automated manufacturing specialists & integrators

## Support

University partners & industrial robot manufacturers

#### Benefits

Reduced financial barriers to entry compared with large format moulding combined with particularly low energy use & high accuracy, discreet & repeatable welds



## Current research

## Water pipe repair (internal)

The goal of creating an automated repair payload to address currently unsustainable background leakage levels from within

## Target audience

UK Water distribution companies & export opportunities

## Support

TBA (07/2023)

#### Benefits

Improved water provision & an enhanced ability to quickly target identified background leakage through *No Dig* methods reducing the costs both financial & environmental

# Design opportunities

## Unique

The only technology specifically dedicated to the goal of welding ANY thermoplastic (including reclaimed & bio based)

#### First to market

Linear welding of sheet form hard plastics including PE & PP, materials that have stubbornly resisted solution.

#### Tested

Low deformation, high performance welding already exceeding strength requirements for certain industries

#### Research

Ongoing Innovate UK supported development with materials experts at TWI & our university partners





# Summary

At Pinweld, we believe that our welding solution will inspire new products, new opportunities & new routes to circularity. By offering our next-generation technology, we want to help others achieve great things while using fewer resources.

We thrive because we engage with knowledgeable partners to form great teams, as long as you the designer want to "Make what you couldn't make yesterday"



# Thank you



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